



Materials for

Financial Result Briefing

April 1, 2015 to March 31, 2016

FUJI MACHINE MFG. CO., LTD.

May 2016

Important note:

The information provided in this material is for informational purposes only. Items such as the business forecasts, revisions, and plans in this material are based on information which could be obtained under business circumstances at the current time. They are based on the judgments of Fuji management and therefore include an element of risk and uncertainty. Please understand that actual business results may differ based on changes to various factors.

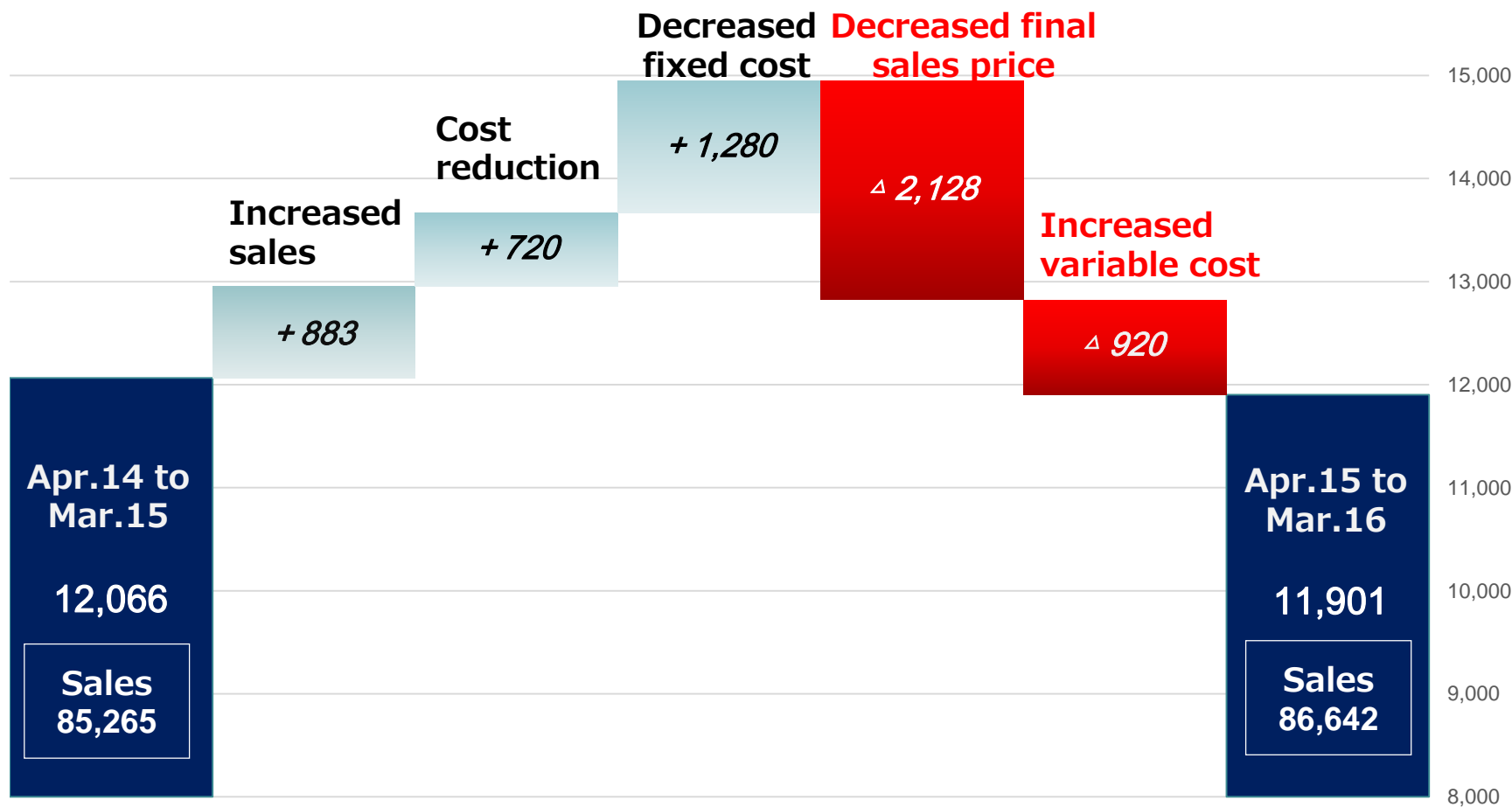
Income Statement

(Million Yen)

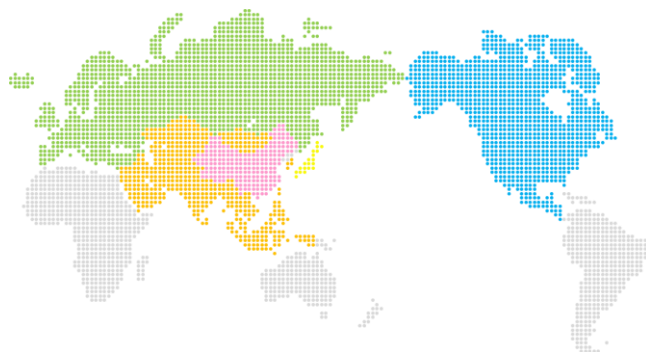
	14.4-15.3 Results	15.4-16.3 Forecast (Feb.10)	15.4-16.3 Results	Change from previous year	Change from Forecast
Orders	92,019	83,000	82,651	△9,368	△349
Sales	85,265	82,000	86,642	+1,377	+4,642
Operating Income	12,066	10,200	11,901	△165	+1,701
Ordinary Income	13,026	10,800	11,991	△1,035	+1,191
Net Income	8,629	7,200	7,237	△1,392	+37
					(Yen)
Net Income per share	88.27	73.65	74.13	△14.14	+0.48
Dividend per share	28.00	28.00	28.00	± 0	± 0

Operating Income Increase/Decrease Analysis

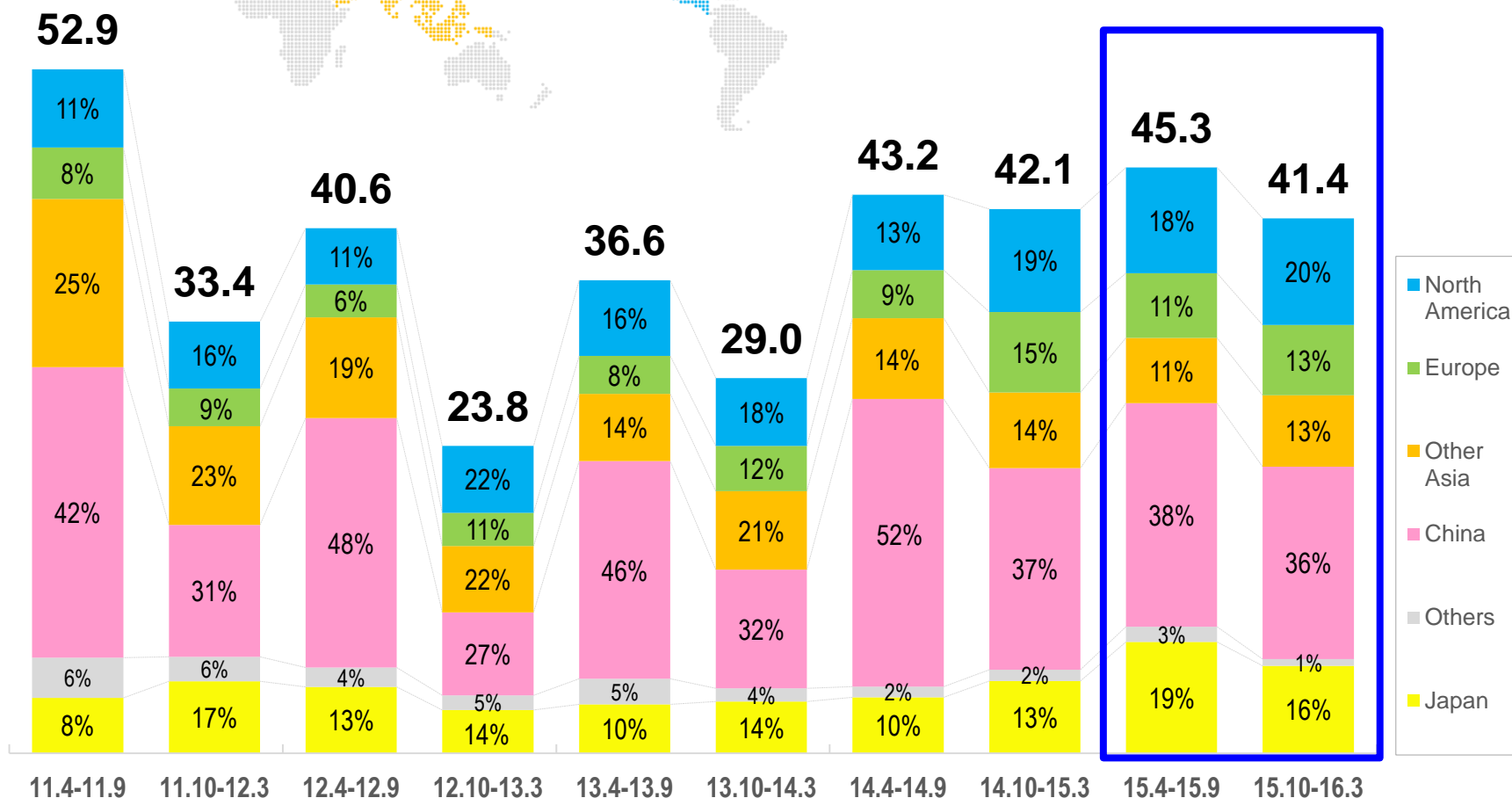
(Million Yen)



Sales by Geographic region



(Billion Yen)



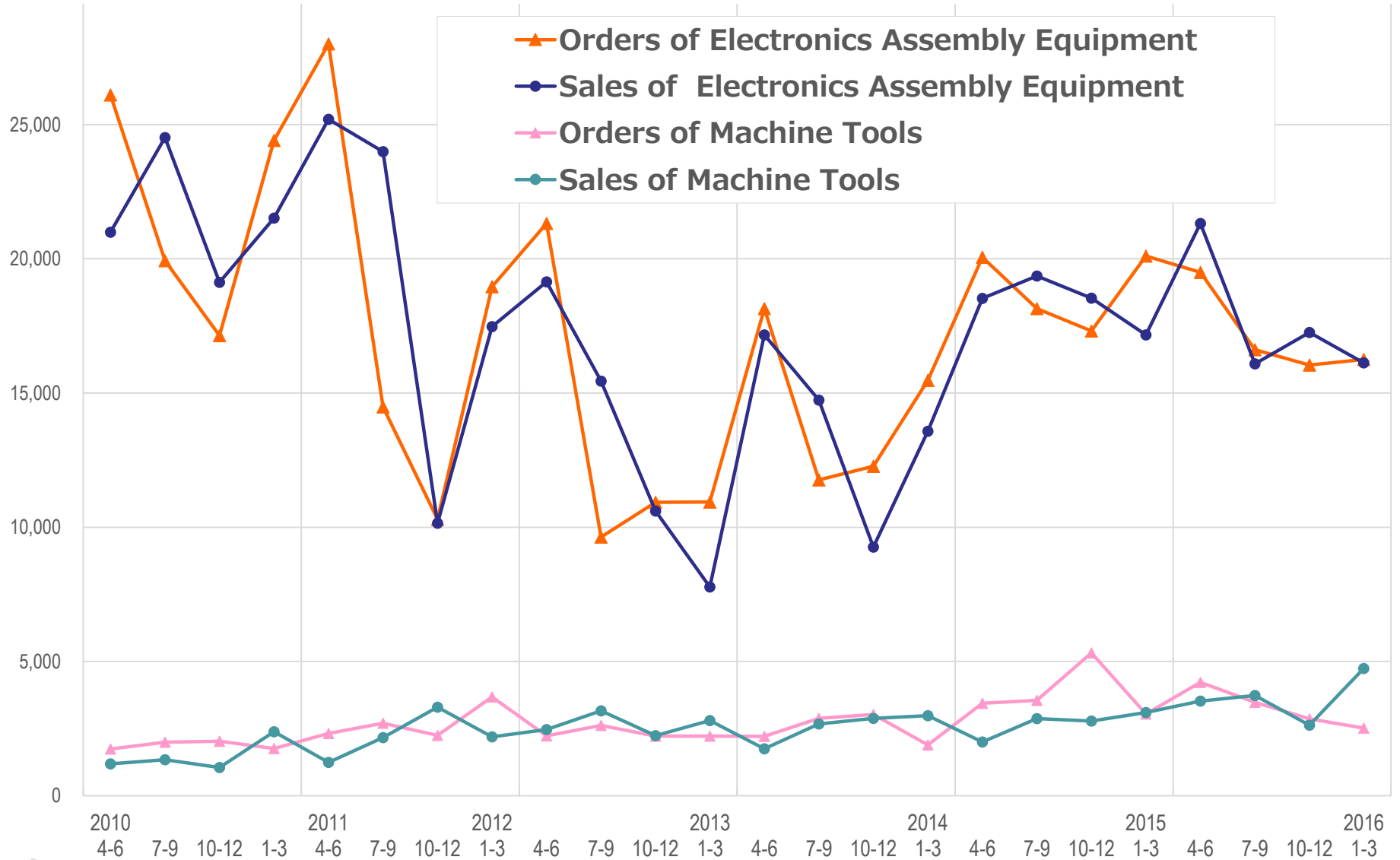
Segment Statement

(Million Yen)

Electronics Assembly Equipment	14.4-15.3 Results	15.4-16.3 Forecast (Feb.10)	15.4-16.3 Results	Change from previous year	Change from Forecast
Orders	75,627	68,000	68,408	△7,219	+ 408
Sales	73,584	67,000	70,786	△2,798	+ 3,786
Operating Income	15,223	---	14,527	△696	---
Order Backlog	11,688	12,688	9,310	△2,378	△3,378
Machine Tools	14.4-15.3 Results	15.4-16.3 Forecast (Feb.10)	15.4-16.3 Results	Change from previous year	Change from Forecast
Orders	15,361	13,500	13,080	△2,281	△420
Sales	10,756	13,500	14,623	+ 3,867	+ 1,123
Operating Income	△203	---	614	+ 817	---
Order Backlog	8,417	8,417	6,874	△1,543	△1,543

Orders and Sales Trend

(Million Yen)



**Consolidated
Forecast**

Sales / Earnings Estimate (Million Yen)

	15.4-16.3 Results	16.4-16.9 Forecast	16.4-17.3 Forecast	Change from previous year
Orders	82,651	45,000	89,000	+ 6,349
Sales	86,642	45,000	87,000	+ 358
Operating Income	11,901	5,700	* 10,000	▲ 1,901
Ordinary Income	11,991	5,900	10,300	▲ 1,591
Net Income	7,237	4,100	7,300	+ 163

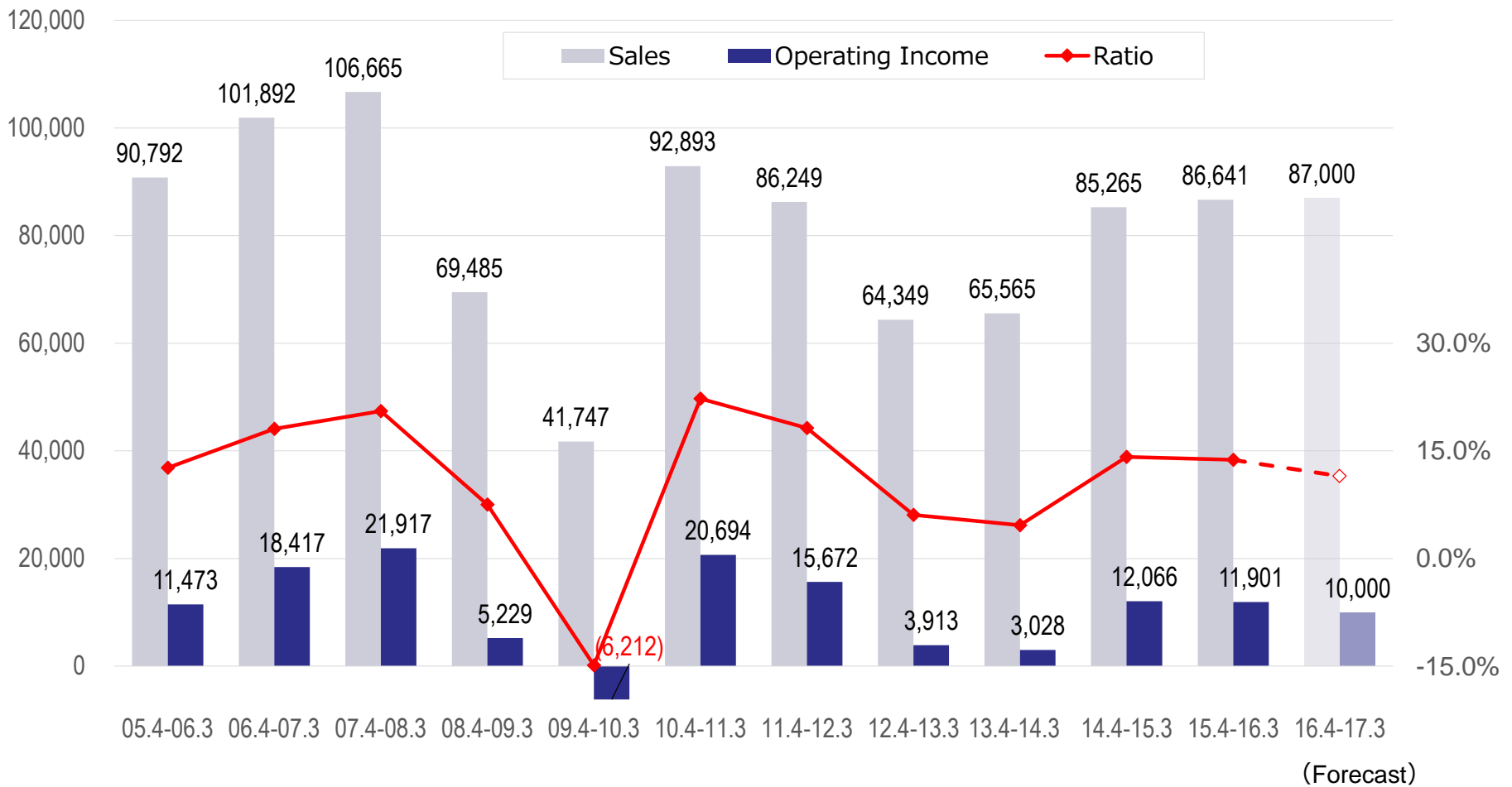
* Including the estimated differences relating to a reservation for employee's retirement allowance on the previous financial year (2016.March Fiscal Year End), about ¥ 950 Million as one-time loss. Namely, about ¥490Million caused by change of discount rate and about ¥460 Million caused by managed asset. Furthermore, on 2016 March FYE, we booked such difference about ¥540 Million for 2015 March FYE as minus cost. Eventually total impact to operating income (2017 March FYE) could be about minus ¥1,490 Million.

Net Income per share	74.13	42.65	75.94	+ 1.81
Dividend per share	28.00	15.00	30.00	+ 2.00

Consolidated Forecast

Sales/Operating Income Trend

(Million Yen)



Segment Information

(Million Yen)

Orders

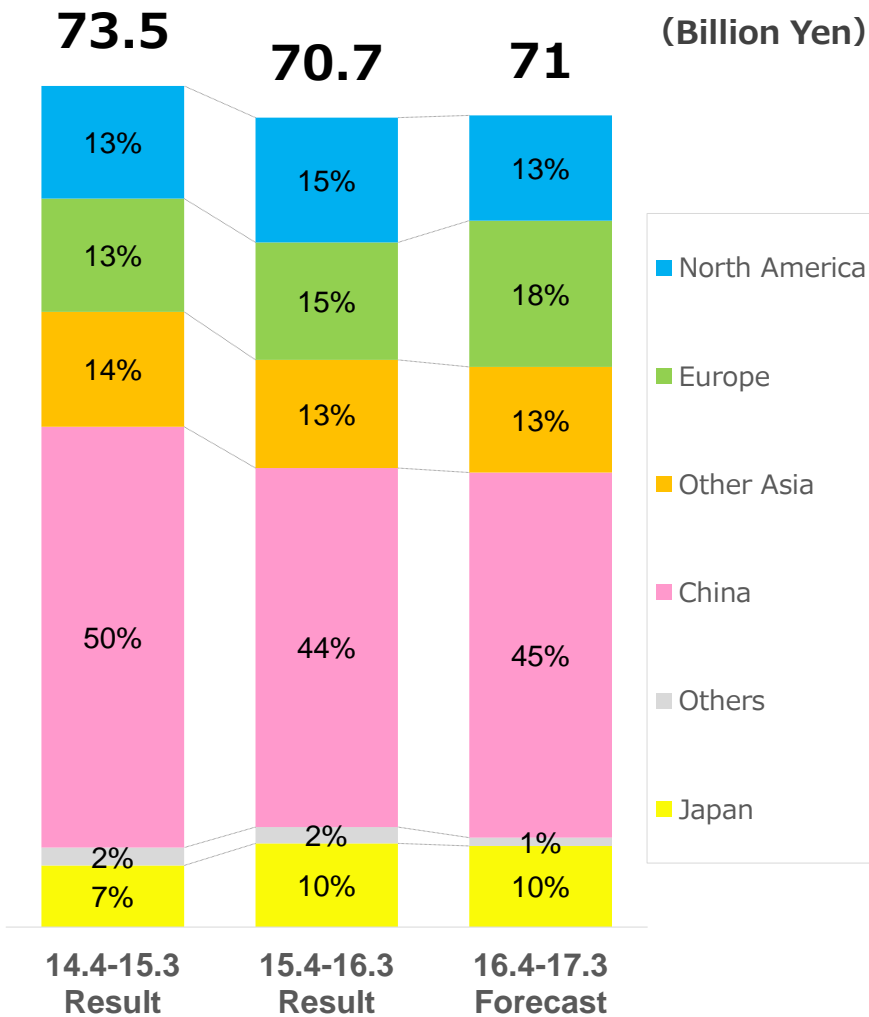
Sales

Order Backlog

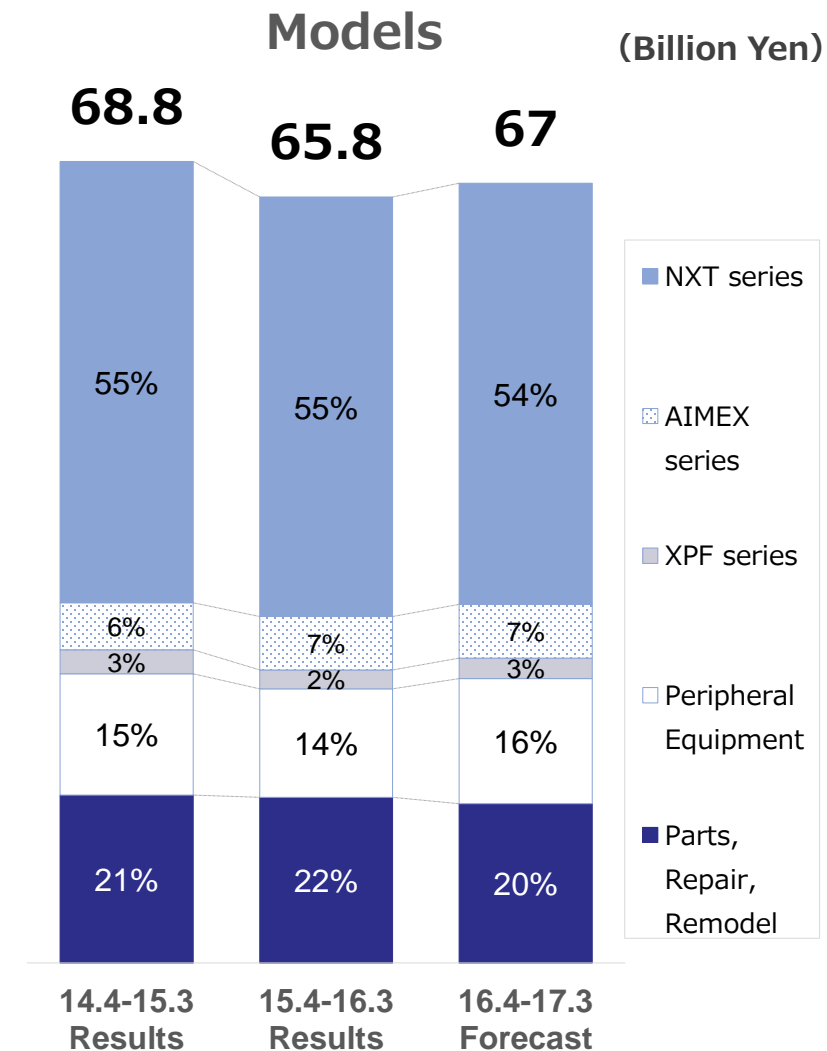
	15.4-16.3 Results	16.4-17.3 Forecast	Change from Previous year	15.4- 16.3 Results	16.4-17.3 Forecast	Change from Previous year	16.3 Results	17.3 Forecast	Change from Previous year
Electronics Assembly Equipment	68,408	72,500	+4,092	70,786	71,000	+214	9,310	10,810	+1,500
Machine Tools	13,080	14,500	+1,420	14,623	14,000	△623	6,874	7,374	+500
Others	1,162	2,000	+838	1,232	2,000	+768	165	165	±0
Total	82,651	89,000	+6,349	86,642	87,000	+358	16,350	18,350	+2,000

Electronics Assembly Equipment

Consolidated Sales by Regions

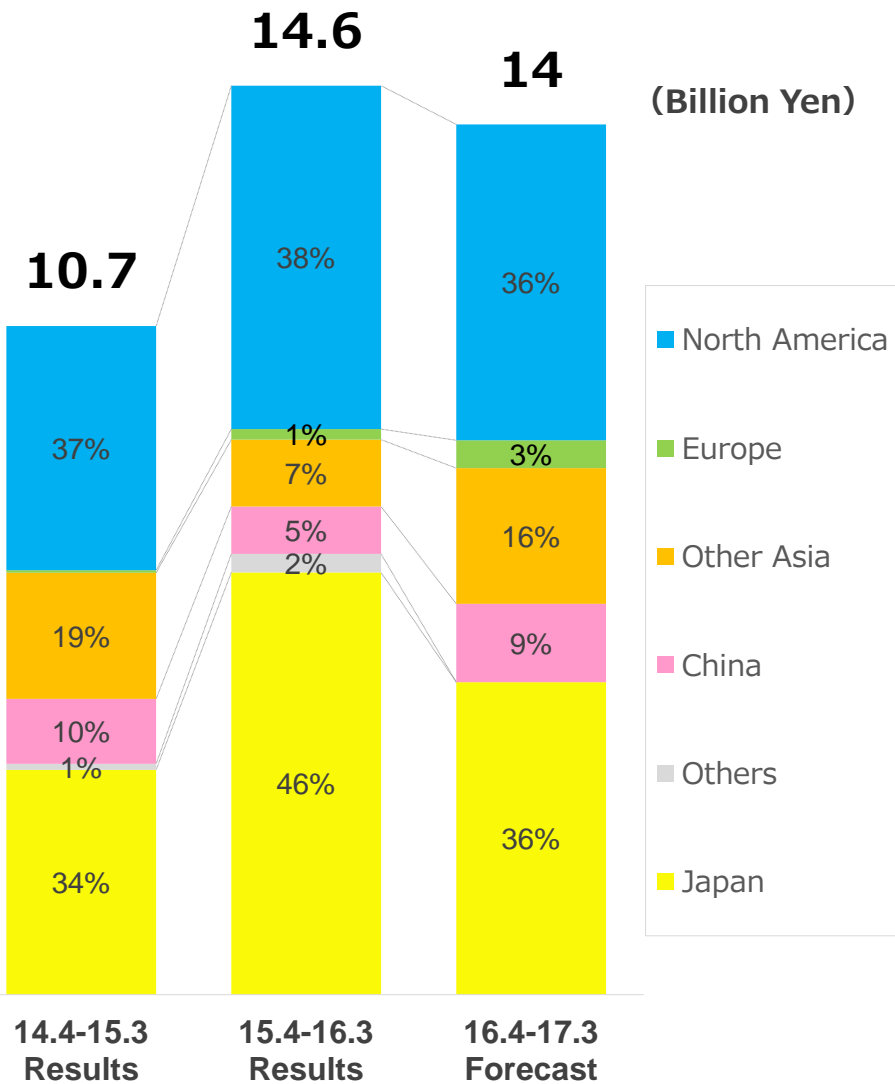


Non-Consolidated Sales by

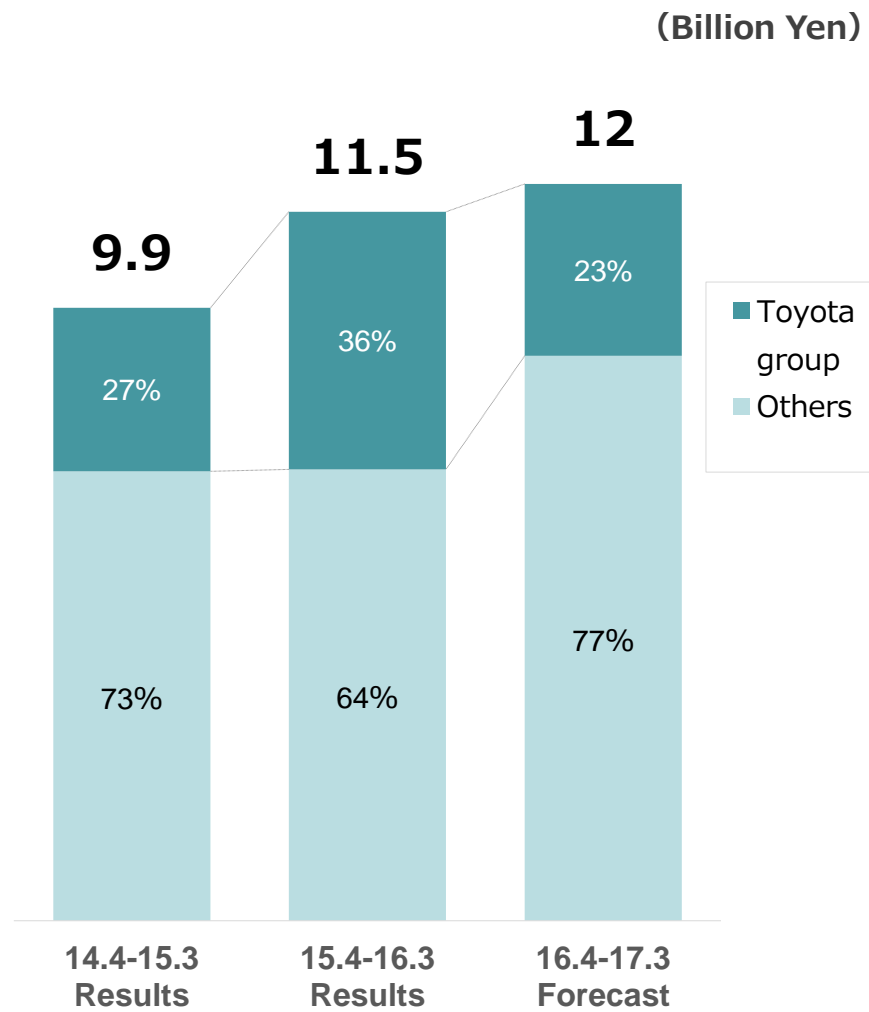


Machine Tools

Consolidated Sales by Regions

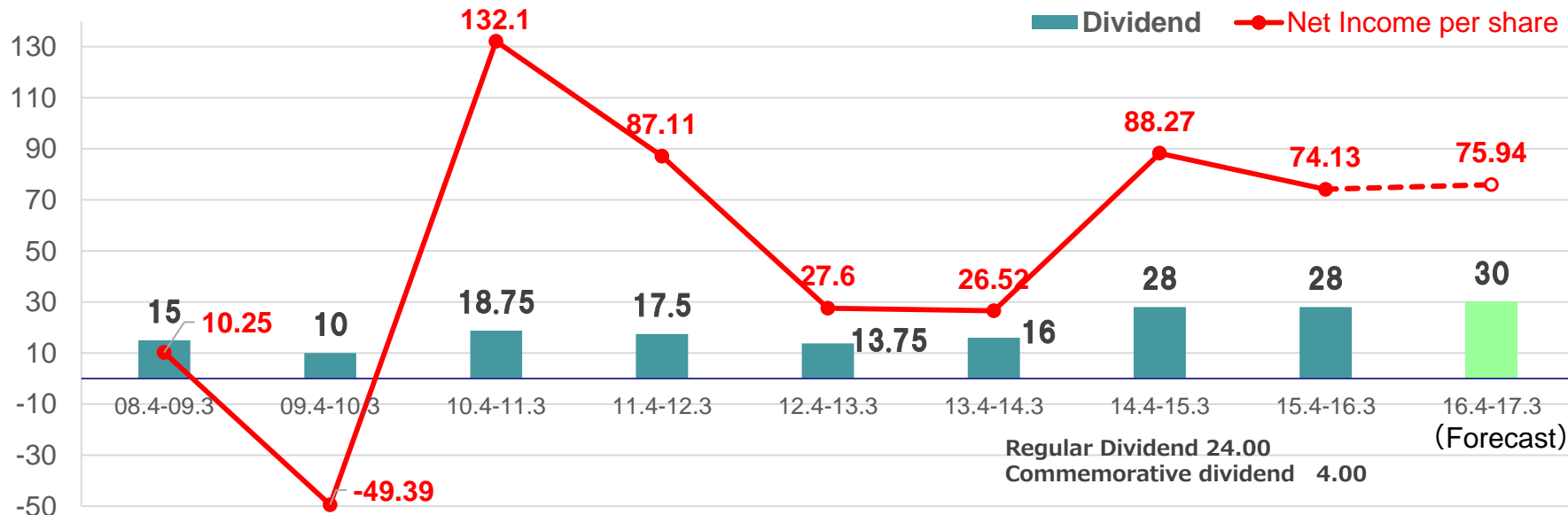


Non-consolidated Sales by Users



Consolidated Forecast

Net income per shares for the current period and dividend per share



	08.4-09.3	09.4-10.3	10.4-11.3	11.4-12.3	12.4-13.3	13.4-14.3	14.4-15.3	15.4-16.3	16.4-17.3 Forecast
Payout Ratio	146.3%	△20.2%	14.2%	20.1%	49.8%	60.3% (45.2%)	31.7% (27.2%)	37.8%	39.5%

Note: On January 1, 2013 a stock split of 2 for 1 ordinary shares was executed.

() Payout ratio for regular dividend

Calculated supposing this stock split was performed at the beginning of the FY ending 2009 March.

About the Share repurchase

Maximum 9,000,000 ordinary shares will be acquired by Fuji Machine MFG.CO.,LTD (hereafter "the Company") from March 10.2016 to February 28.2017. Representing 9.21% of shares issued (excluding treasury stock).

Number of shares repurchased until the end of April 2016 was 2,430,100 shares.(See also: 1,630,000 shares were acquired until the end of March 2016.)



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